

## *Presents:*

# **Business Building Workshop!** ***LEARN more to EARN more!***

N. Randy Gangaloo, Founder and CEO of Breakthrough Selling Inc., a Sandler Training center is an award-winning sales force development expert, noted national speaker and an Executive Coach.

You can benefit from Randy's proven track record of success by attending this interactive workshop where you will...

- Learn how to uncover and probe your prospect's "pain"
- Identify your prospect's decision making process
- Learn how to overcome objections
- Keep yourself from being an "unpaid" consultant
- and much more!



**N. Randy Gangaloo**  
President, Sandler Training  
Breakthrough Selling, Inc.

**Tues, Sept 16th**  
**5:30-7:30pm**

**Ashbury's Bar & Grill**  
at Boughton Ridge Golf Course  
335 E. Boughton Road, Bolingbrook  
(located on Boughton, east of Route 53)

**Cost: \$15**  
**Light refreshments**  
**will be served.**

**Space is Limited**  
**RSVP recommended**  
**Cathy Wagner**  
**(630) 921-9720**

**Register Online: [www.LMEM.eventbrite.com](http://www.LMEM.eventbrite.com)**

**Scan to**  
**Register**

